

Your Advance representatives

ADVANCE

NATIONAL



Peter Folkes, National Manager Advance Distribution

Peter is responsible for distributing Advance funds to advisers and investors. Peter has extensive experience in managing relationships across asset management businesses as well as a strong technical background.

Peter has over 18 years' experience within the financial services industry and was a financial adviser for some years. Prior to joining Advance in October 2008, Peter was a National Key Account Manager with Goldman Sachs JBWere.

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John Allmey, National Key Account Manager

John joined Advance in June 2002, where during this time has worked with internal, external, institutional distribution channels, managing these key relationships for the business.

Prior to joining Advance, John was the National Marketing Manager, and later Product Manager, for one of Australia's largest Dealer Groups and has extensive experience within the banking sectors.

John holds a Diploma in Insurance (ANZIIF) and a Post Graduate Diploma in Marketing Management with Macquarie University.

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NSW, ACT & QLD



Brett Canning, Sales Manager

Brett is responsible for managing adviser relationships in NSW and ACT. Brett joined Advance in 1997 and has worked in a number of roles within Client Services and the Distribution team. Brett spent two years as a financial planner and has over 11 years of industry experience.

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Trent Fitzgerald, Sales Manager

Trent is responsible for managing adviser relationships in QLD.

With almost 12 years experience within the Westpac Group, Trent joined Advance in June 2007 as Business Development Manager for NSW. In late 2009, he was promoted to Sales Manager for QLD with his role also including responsibility for key accounts within NSW.

Prior to joining Advance, Trent spent eight years with St. George Margin Lending group as Senior Risk Analyst and most recently as Senior BDM for NSW.

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VIC & TAS



Beth Anthony, Sales Manager

Beth is responsible for managing adviser relationships in VIC & TAS. Prior to joining Advance in 2007 Beth spent over three years with BT Financial Group as a Business Development Manager across the BT Wrap, Margin Lending and Funds Management businesses. In 2001 she joined Macquarie Investment Lending specialising in Protected Equities, Fusion and Margin Lending. She has also worked as an Investment Analyst for Credit Suisse First Boston, London and Merrill Lynch, London.

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WA, SA & NT



Katy Edwards, Sales Manager

Katy joined Advance as Sales Manager for WA, SA & NT in 2009. Katy has vast experience in dealing with advisers and is passionate about helping find solutions for their clients. She has worked for six years in the funds management industry, most recently at BNY Mellon working across their range of investment products as a marketing executive. Prior to this, Katy spent three years with the business development team at Citigroup Asset Management working on both the institutional and wholesale side of the business.

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